**Development Director**

Easter Seals Florida, a premier provider of services to people with disabilities and special needs is seeking a strong leader for the Development Director position in Tampa, FL. The Development Director will participate in the creation and implementation of a comprehensive development plan through collaboration of staff, volunteers, corporate participation, and Board of Directors. The ideal candidate for this position is committed to the Easter Seals mission of providing exceptional services to ensure that all people with disabilities or special needs and their families have equal opportunities to live, learn work, and play in their communities.

If you were selected for this Development Director position, you must be able to draft a comprehensive local development plan that includes giving from individuals, corporations, and foundations, as well as special events. Following approval of the plan by Senior Leadership and the Board of Directors, you will assume full responsibility for achieving the stated goals, both financial and non-financial.

You will be actively engaged in initiating, cultivating, and nurturing relationships with donors and prospects through one-on-one and group meetings, networking opportunities, and events. The goal is to create numerous and compelling opportunities for donors to support the organization and giving a satisfying and rewarding experience. You must be persistent, yet flexible, and have the ability to directly solicit gifts of $10,000 and up.

As the director of the local development team, you must be able to inspire your staff, giving them the tools they need to be successful, while at the same time holding staff accountable for their own goals within the plan.

This is a full-time position with a benefit package that includes: health insurance, life insurance, long-term disability insurance, Section 125 plan, 403(b) annuity program, optional dental and AFLAC insurances, vacation, personal, and sick time, as well as paid holidays.

Travel is a requirement of the position, so the qualified candidate must be able to comply with Easter Seals Florida’s authorized driver qualifications.

Easter Seals Florida is a Drug Free Workplace and an Equal Opportunity Employer.