**Do you enjoy sales?**

**Are you active in your local blind & low vision community?**

**Accessible Pharmacy** is a comprehensive, home delivery pharmacy service specializing in the needs of the blind and low vision community and their families.  We are seeking ambitious, blind individuals to help us sell our services to the local blind and low vision community in the following metropolitan areas:

* **Baltimore, Maryland**

We were founded by blind and sighted experts in the areas of accessibility, technology and medicine and we are the only provider of its kind in the United States. Our co-founder, and Chief Marketing and Accessibility Officer was diagnosed with Retinitis Pigmentosa in his early 20’s. After getting his PhD in marketing with a focus on retail accessibility, he identified a massive void in the marketplace: medication management and pharmacy services for the blind. After exhausting efforts to encourage the nation’s leading pharmacies to be more accessible, we decided to create our own marketplace!

What makes us unique is our ability to educate blind patients and family members, healthcare providers and caregivers to implement the best medication plan. Our goal is to achieve the best medical outcomes as well as help patients become more independent. Our pharmacy professionals are trained to understand the unique needs of those who are blind and low vision. We can offer both high-tech and low-tech solutions to assist with reminders, refills and error reduction and overall medication management. There are no additional fees for this support.

We employ blind as well as sighted customer service and sales representatives because we believe that the blind should create solutions for the blind. We encourage our patients to be part of the ongoing process to maximize the solutions.

In addition to prescription medication, we also supply: Vitamins & supplements, over-the-counter drugs, health and beauty aids and small medical equipment.

This isn’t just a job — it provides an invaluable healthcare solution to your local community. You will be trained about the nuances and benefits of **Accessible Pharmacy** and you will be responsible for communicating this information to your local blind organizations and individuals with full support from the **Accessible Pharmacy** healthcare team.

Details:

* Sales experience to individuals and/or organizations preferred (B to C and B to B)
* Performance-based compensation and bonus programs
* Local travel only and the majority of sales can be done on the phone
* Must be comfortable speaking to groups in person, on the phone or online
* Must be active with one or more local blind membership, professional, and service delivery organizations and/or disability organizations.
* Must be proficient using a computer for email communication, reporting and Zoom calls
* Bachelor’s degree preferred

External Company URL: [www.AccessiblePharmacy.com](http://www.accessiblepharmacy.com)

Please send your resume and a cover letter [explaining] \*\*about\*\* why you would be a good fit for this position to: [info@AccessiblePharmacy.com](mailto:info@AccessiblePharmacy.com) and put “Sales Position” in the subject line.